

## "It is what you learn, after you know it all, that counts".....

Mirror, mirror on the wall, what should I learn to know it all......This is unfortunately often how management and even senior leaders decide which training programs and or training interventions should be bought or implemented.

So what specifically should employees, managers and especially leaders learn and how best can one determined the true need of such training?

And is training actually the answer? If not what is required? How do you get your company and staff to be "GREAT"? And what does "GREAT" leadership looks like in your company?

The answer is very simple

.....Coach, coach ask me the right question, so that there is no fence, in my pursuit to performance excellence.

Coaching is more than training, whilst it is at the same time also more than traditional learning. It is about expanding. It is not about realising what you did not know, but rather what you knew, and making it happen. It is about being that type of leader that enables greatness in others and ultimately influencing attitudes and behaviours in such a manner that your company exceeds its goals whilst at the same time being excited about it.

So if you are considering implementing "GREATNESS" in you company and or any department, why not consider coaching first? With that being said, I am not saying that one should not consider training. Training is necessary and also a great tool to become better at what you do, but what if you can enable **that** training to become the differentiator for your company to be the best – to be GREAT!

Let Optimal Talent Management

Assist you in enabling your

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